



# Investor Webinar

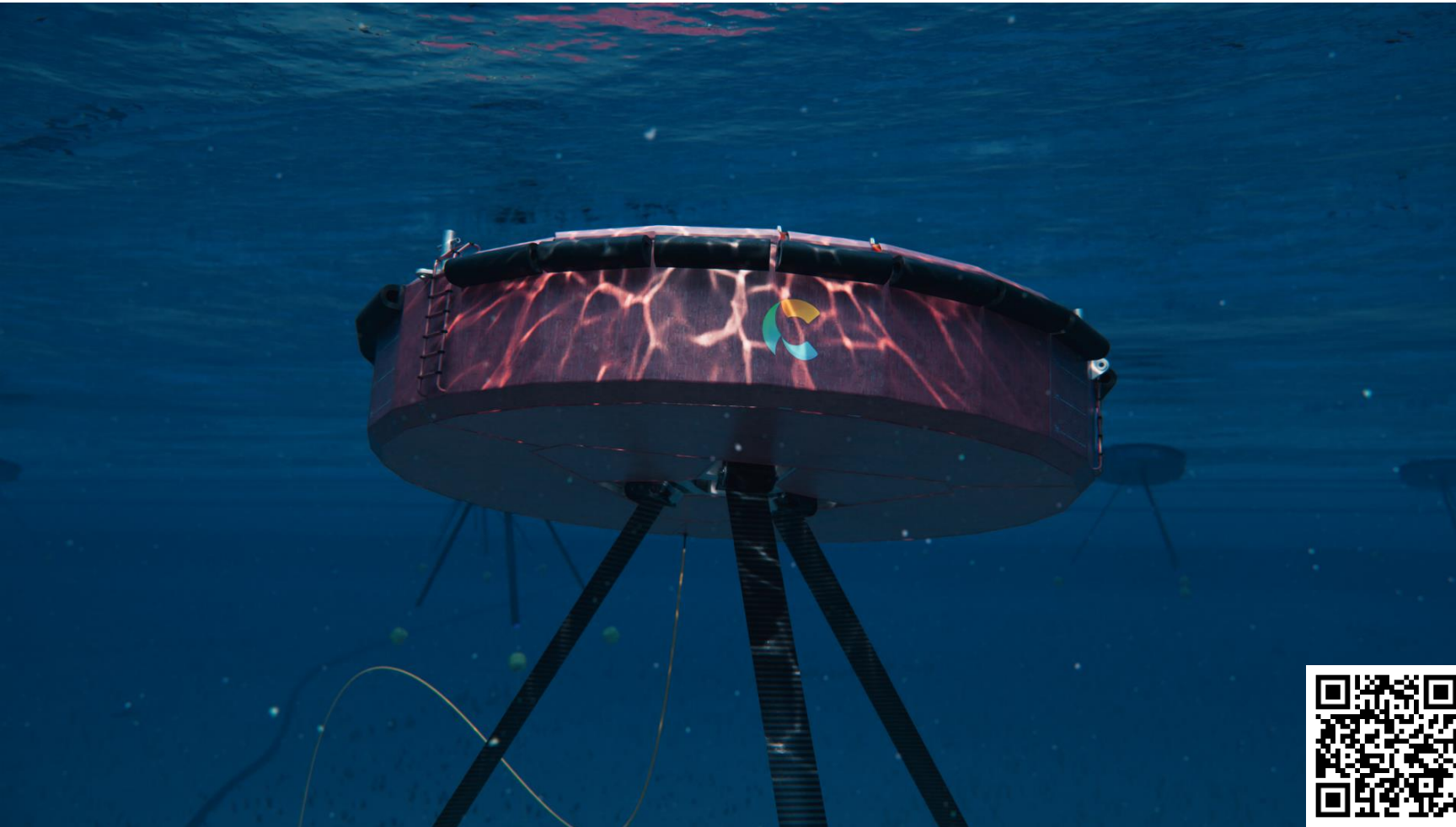
---

7th June

---

2024

# CETO – Harnessing Ocean Waves



Our core technology is unique and avoids known issues

- Water in waves move in an orbit. The buoy is forced to move in the same motion



- This kinetic energy is transformed by the three Power Take-Offs within the buoy
- CETO operates fully submerged, avoiding issues of visual amenity and damaging forces from breaking storm waves
- Artificial intelligence helps us capture more by adapting to every individual wave that passes

- [CLICK TO SEE ANIMATION](#)

# We are unlocking the vast power of the ocean

“The history of humanity has been shaped by how it has harnessed energy.

“It’s impossible that humans would not harness such a vast and consistent energy resource as the waves”

**Jonathan Fiévez,**  
Carnegie CEO

**Our global challenge** is to deliver a transition to clean energy with the ability meet future demand for sustainable, reliable and affordable energy.

**Wave energy is unique.** Unlocking its potential will change the world.

It is a source of renewable energy that is consistent and predictable.

Wave energy produces zero emissions and can provide 24/7 power at scale. It’s the world largest battery

**Carnegie Clean Energy** is a global leader in wave energy technology. We are committed to harnessing the power of the ocean.

From Fremantle in Western Australia, our technology is ready to change the world.







## Our wave energy technology recognised as a world leader

- ✓ Out of 36 international technologies that entered the EuropeWave PCP competitive programme, **CETO was ultimately ranked number one**. The technology was judged on criteria including LCOE, performance, reliability, availability and survivability
- ✓ We have attracted more than **€7.05m (\$11.5m AUD)** in **European funding** in the second half of 2023
- ✓ Our **LCOE** is expected to be competitive with offshore wind and solar PV at the same stage of its development and scale
- ✓ Commercial scale CETO has a capacity of 1 MW, one of the **largest in the industry**
- ✓ Social license issues are minimised as CETO is fully submerged and **uses negligible onshore real estate**
- ✓ Uniquely, our technology is a flexible, scalable design, **driven by AI** to maximise its effectiveness in real time

# Global potential of the wave energy market

**↗ 40 GW**

Ocean energy is coming. The European Commission has set clear targets of 100MW of installed ocean energy capacity by 2025, 1GW by 2030 and 40GW by 2050. With the right support, this could happen sooner

**↗ €53bn p.a.**

Ocean Energy Europe forecast ocean energy to be a €53bn per annum industry, supporting 50,000 jobs

**↗ 70 %**

The amount of the world's surface covered by our oceans. Absorbing energy from wind, it's known as the world's biggest battery

**↗ 350 GW**

The International Renewable Energy Agency's current estimate of ocean energy installed capacity by 2050



## Carnegie Commercial Model

# What Carnegie Does

- Technology developer of ocean energy products and services
  - CETO Wave Energy Generator
  - MoorPower
  - Mooring Tensioner
  - Wave Prediction & AI Control System
- Integrator and supplier of ocean energy devices
  - Assembly
  - Installation
  - Technology and software upgrades
- Engineering services
  - Project feasibility and design
  - Design, construction, development and commissioning
  - Operational management, repairs and maintenance





## Carnegie Revenue Model

# How Carnegie Generates Revenue

- Technology royalties for the use of CETO - annual recurring contracted revenue over 20+ year life of clean energy projects
- Margin on OEM revenue
  - Carnegie is the head contractor for all CETO components and manages the assembly and installation process
  - Contracted revenue based on value and timing of CETO units installed in projects
- Margin on engineering services
  - Feasibility, design, construction and development revenue based on value of renewable energy projects
  - Operational, repairs and maintenance revenue is annual recurring contracted revenue over 20+ year life of renewable energy projects
- Independent modelling estimates Carnegie revenues commence up to 4 years prior to commissioning of wave energy projects that employ CETO technology
- CETO units are estimated to be [75%] of the construction capex of wave energy projects (ex feasibility, permitting, design, etc costs)

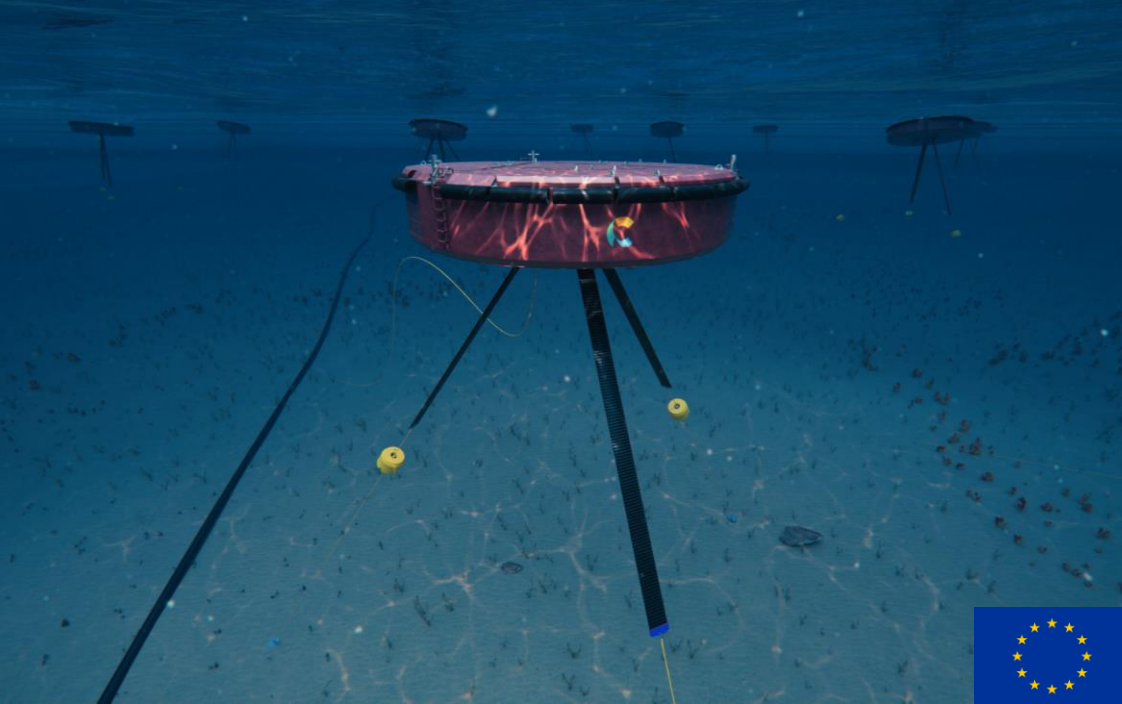


# How Large is the Market?

- The European Commission (EC) has set a target of 1GW installed ocean energy capacity by 2030
- This represents up to €5bn (\$8.2b AUD) of capex on ocean energy projects by 2030 in the EU alone
- A market share of 10% to Carnegie would represent €500m (\$820m AUD) in aggregate revenue
- The EC is targeting €100 per MWh by 2035 and the CETO LCOE model shows we are on track to achieve it
- The International Renewable Energy Agency has identified 350 GW as the global ocean energy potential by 2050

**Addressable  
Market**





# ACHIEVE Project – Basque Country Deployment

## EuropeWave Contracted Deployment

- ✓ From initial 36 applicants, Carnegie's ACHIEVE project ranked **number one**
- ✓ Judged on criteria including LCOE, performance, reliability, availability and survivability
- ✓ €3.75m deployment contract awarded in September 2023
- ✓ Design/procurement contracts currently being awarded
- ✓ Target deployment at BiMEP in summer 2025 with 2 years operation
- ✓ Growing team in Spain (Bilbao) to execute the project

## Additional National Recognition to Support and Enhance Project

- ✓ Spanish Government (IDAE - Renmarinas) awarded €1.2m in December 2023
- ✓ Basque energy agency EVE awarded €2.1m in March 2024

**Total funding pool of €7.05m**

# Our complementary technology suite

## MoorPower

- CETO derived technology to power moored offshore vessels (such as barges in the aquaculture sector) through wave power.
- Can reduce or eliminate offshore diesel usage.
- Validated via \$3.4m AUD MoorPower Scaled Demonstrator Project.



## Wave Predictor

- Product able to predict upcoming waves using AI up to minutes into the future, before they impact the shore, a structure or a wave energy converter.
- Increases the safety and performance of activities including critical offshore operations and rock fishing.

## Mooring Tensioner

- Provides passive tension for CETO and MoorPower products.
- Can be a standalone offering that improves station-keeping for vessels.
- Prototype and test rig built and testing is underway.

# MoorPower: Wave Energy for Aquaculture and Offshore Demand



## Aquaculture Needs Driving Development

- ✓ Product developed based on requirements and characteristics of offshore aquaculture
- ✓ BE CRC Supported Project
- ✓ Consortium of partners including leading aquaculture companies Huon (JBS owned) and Tassal (Cooke Aquaculture owned)

## Demonstrator Deployed

- ✓ Scaled Demonstrator deployed at Carnegie's offshore test site in WA in January 2024
- ✓ Operations commenced



# Current Carnegie Projects

---

## ACHIEVE Programme

### *CETO Deployment in Europe*

€7.05m (A\$11.6m) funding secured:

- EuropeWave Contract €3.75m
- Spanish Government Support €1.2m
- Basque Energy Agency support €2.1m

## MoorPower Demonstrator

### *MoorPower Deployment in Australia*

A\$3.4m Funding secured with support  
from the Blue Economy CRC

## Garden Island Microgrid

A\$2.2m Valuation  
Conservative Valuation



## Our partners

Carnegie has built a strong partner ecosystem

Our partners include:



EUROPEWAVE







Our announcements are capturing public attention, building pride in what is being achieved

## Australia must ride the wave of ocean power

JONATHAN FIEVEZ

The power of the sea should never be ignored.

It's a lesson most Australians learn as young children while wading in the shallows; turning your back on even small waves is rarely a good idea.

Yet as adults, it seems this is a lesson we may need to relearn. As coal retires from our power system we need at least 90 per cent of the world's electricity to come from renewable sources.

Wind and solar farms, once controversial, are now commonplace and an essential part of the energy mix. Yet the question of what happens when the wind doesn't blow and the sun doesn't shine still needs answers.

Wave energy provides one of those answers.

What happens on a still night when solar stops producing and the wind is calm?

Look out to sea, the waves keep rolling in.

It is variable, but consistent and highly predictable – a unique feature among other renewables.

This is why Australia's dramatic coastline isn't just beautiful, it also has the potential to accelerate the country's rise into a clean energy superpower. In fact, the CSIRO says we possess the world's largest wave energy resource.

It is generation with near zero emissions and enormous potential. But wave energy technology still requires more development.

We are currently at a similar

It will eventually supply cities, remote communities, offshore aquaculture and other offshore commercial facilities with affordable, reliable and sustainable energy.

Many countries, including Australia, China, Britain, France, Spain and the US, are currently developing wave energy.

Our Australian technology is grabbing the attention of these countries and many more. What we've developed and tested in the waves in Western Australia and overseas has the potential to harness the power of the ocean right around the world.

At the moment, governments abroad are leading the way when it comes to supporting the development of this technology.

Ironically, most of these countries have coastlines smaller than Australia's with lower wave energy potential, but they recognise the opportunity as well to capture a leadership in order to deliver the value of the environment and their economy.

As fossil fuels leave the system over the next decade will need all the tools in our toolbox to ensure a resilient cost-effective grid.

The reasoning behind our declaration of offshore wind zones in Gippsland and the Hunter makes similar arguments.

It isn't one form of energy or another, it's about harnessing all of the renewable energy opportunities in our portfolio to get to where we need to be in time to make a difference.

Will it be

## Spain backs Carnegie with €1.2M for CETO wave energy device deployment

Hobart Today 4°/16°



MERCURY  
We're for you.

My News Today's Paper Local Tasmania National World Opinion Business Entertainment

Business > Stockhead

## Which ASX stocks are protecting their IP with a green technology patent?

Green tech innovation is essential to achieve climate change goals and many countries have fast-tracking schemes in place for green tech patents.

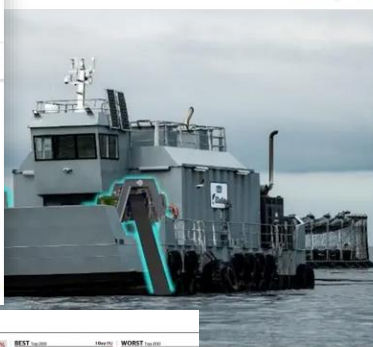
Emma Davies

7 min read September 11, 2023 12:27PM Stockhead

REGIONS ENERGY GEOSCIENCE ENGINEERING TECHNOLOGY VESSELS SUBSEA DRILLING

## Carnegie Launches Wave Energy Device to Power Moored Vessels

Oct 20, 2021



Carnegie Clean Energy CEO Jonathan Fievez, with the CETO wave energy device, at the Port of Hobart.

governments to deploy and test a smaller version of the device, with the hope of securing a tender to build a larger version of the device.

**THERMAL ENERGY**  
"When tested in 2021, the device, they give energy," said Mark Croucher. The device is a small-scale version of the device, with the hope of securing a tender to build a larger version of the device.

The patented device can be used to generate electricity when it is placed in the water. The device can be used to generate electricity when it is placed in the water. The device can be used to generate electricity when it is placed in the water.

## New wave of high-tech to fix nation's energy storage

RENEWABLES

By Emma Davies

Jonathan Fievez, Carnegie Clean Energy CEO, stands next to the CETO wave energy device.

The device is a small-scale version of the device, with the hope of securing a tender to build a larger version of the device.

The device can be used to generate electricity when it is placed in the water. The device can be used to generate electricity when it is placed in the water. The device can be used to generate electricity when it is placed in the water.

The device can be used to generate electricity when it is placed in the water. The device can be used to generate electricity when it is placed in the water. The device can be used to generate electricity when it is placed in the water.

The device can be used to generate electricity when it is placed in the water. The device can be used to generate electricity when it is placed in the water. The device can be used to generate electricity when it is placed in the water.

The device can be used to generate electricity when it is placed in the water. The device can be used to generate electricity when it is placed in the water. The device can be used to generate electricity when it is placed in the water.

The device can be used to generate electricity when it is placed in the water. The device can be used to generate electricity when it is placed in the water. The device can be used to generate electricity when it is placed in the water.

The device can be used to generate electricity when it is placed in the water. The device can be used to generate electricity when it is placed in the water. The device can be used to generate electricity when it is placed in the water.

The device can be used to generate electricity when it is placed in the water. The device can be used to generate electricity when it is placed in the water. The device can be used to generate electricity when it is placed in the water.

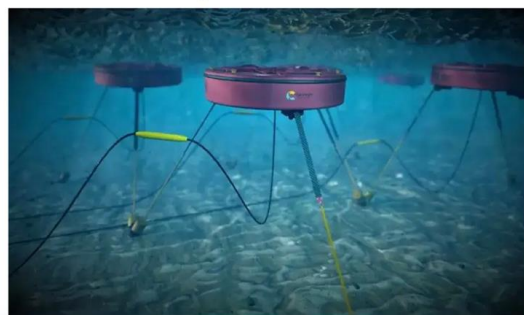
The device can be used to generate electricity when it is placed in the water. The device can be used to generate electricity when it is placed in the water. The device can be used to generate electricity when it is placed in the water.

The device can be used to generate electricity when it is placed in the water. The device can be used to generate electricity when it is placed in the water. The device can be used to generate electricity when it is placed in the water.

The device can be used to generate electricity when it is placed in the water. The device can be used to generate electricity when it is placed in the water. The device can be used to generate electricity when it is placed in the water.

## "Remarkable:" Australian wave energy pioneer wins major tender to build first unit in Spain

Sophie Vorrath 6 September 2023



The CETO wave energy device, designed by Carnegie Clean Energy, is being deployed by a crane at the Port of Hobart.



The plant takes electricity from the grid when it's cheap, converts it to compressed air underground, and sells it back when demand and prices are higher, using a technique that's remarkably simple.

Electricity-powered compressors force air down a narrow underground shaft, displacing water from a smaller shaft converts through a different, larger shaft to the surface. When power is needed, the water is released, pushing the air back up through the shaft.

Hydroturbine will function as generator when a demand section of Broken Hill's Port of Hobart, Australia. The device is a small-scale version of the device, with the hope of securing a tender to build a larger version of the device.

The device can be used to generate electricity when it is placed in the water. The device can be used to generate electricity when it is placed in the water. The device can be used to generate electricity when it is placed in the water.

The device can be used to generate electricity when it is placed in the water. The device can be used to generate electricity when it is placed in the water. The device can be used to generate electricity when it is placed in the water.

perth now fiverr. Need video editing?

BREAKING NEWS ECONOMY MARKETS PROPERTY COMMERCIAL PROPERTY WORKPLACE MATTERS



## Europe selects Aussie wave technology for ocean energy





# Our wave energy technology generates clean electricity at competitive costs at commercial scale



This innovation has the potential to bolster energy security, reliability and affordability globally



Levelised cost of energy for Carnegie's CETO technology is dropping on a trajectory that is meeting or exceeding the maturity pathway of the renewable technologies that came before it (such as wind and solar PV)



OEE currently forecasts 100MW installed ocean energy by 2025 and 1GW by 2030 in Europe alone. This represents a large and near-term addressable market for CETO



Carnegie Clean Energy as a business has evolved. The technology has been independently verified and is being deployed, and the business model has been developed with multiple sources of annualised recurring revenue in a rapidly growing market



We are engaging with strategic partners who share our vision and understand that scale is the key to unlocking potential for the planet

A group of approximately 18 Carnegie Clean Energy staff members are posed for a group photo in front of a large, light-colored industrial building. The building's facade features the Carnegie Clean Energy logo and the tagline "Harnessing ocean energy". The staff are dressed in a mix of business casual and company-branded polo shirts. The entire image is overlaid with a semi-transparent blue gradient.

**Be part of the innovation that will unlock the power  
of the world's oceans**